

FINNPILOT

PILOTAGE FEES AS OF 1 January 2026

In accordance with the Pilotage Act, the Board of Directors at Finnpiilot shall determine the unit price, the reduced unit price and other possible commission fees. The fee is based on the tonnage of the vessel in question and the distance to be piloted. The pilotage fee is charged for each beginning nautical mile. A fee based on a lower unit price is charged for pilotage in the Saimaa Canal and the Saimaa waterways. The fees below are valid from 1 January 2025. Value-added tax is added to the pilotage fees in accordance with the valid provisions of the Value Added Tax Act.

Pilotage fees for Finnish waterways (0% VAT)

Distance (nm)	Tonnage of piloted vessel														
	< 200	201-1000	1001-3000	3001-6000	6001-10000	10001-20000	20001-30000	30001-40000	40001-50000	50001-60000	60001-70000	70001-80000	80001-90000	90000-100000	> 100000
Basic fee	860	944	1 028	1 112	1 198	1 359	1 523	1 685	1 849	2 012	2 171	2 333	2 497	2 657	2 820
1	905	994	1 085	1 176	1 271	1 451	1 631	1 812	1 995	2 176	2 352	2 534	2 716	2 894	3 077
2	950	1 044	1 142	1 240	1 344	1 543	1 739	1 939	2 141	2 340	2 533	2 735	2 935	3 131	3 334
3	995	1 094	1 199	1 304	1 417	1 635	1 847	2 066	2 287	2 504	2 714	2 936	3 154	3 368	3 591
4	1 040	1 144	1 256	1 368	1 490	1 727	1 955	2 193	2 433	2 668	2 895	3 137	3 373	3 605	3 848
5	1 085	1 194	1 313	1 432	1 563	1 819	2 063	2 320	2 579	2 832	3 076	3 338	3 592	3 842	4 105
6	1 130	1 244	1 370	1 496	1 636	1 911	2 171	2 447	2 725	2 996	3 257	3 539	3 811	4 079	4 362
7	1 175	1 294	1 427	1 560	1 709	2 003	2 279	2 574	2 871	3 160	3 438	3 740	4 030	4 316	4 619
8	1 220	1 344	1 484	1 624	1 782	2 095	2 387	2 701	3 017	3 324	3 619	3 941	4 249	4 553	4 876
9	1 265	1 394	1 541	1 688	1 855	2 187	2 495	2 828	3 163	3 488	3 800	4 142	4 468	4 790	5 133
10	1 310	1 444	1 598	1 752	1 928	2 279	2 603	2 955	3 309	3 652	3 981	4 343	4 687	5 027	5 390
11	1 355	1 494	1 655	1 816	2 001	2 371	2 711	3 082	3 455	3 816	4 162	4 544	4 906	5 264	5 647
12	1 400	1 544	1 712	1 880	2 074	2 463	2 819	3 209	3 601	3 980	4 343	4 745	5 125	5 501	5 904
13	1 445	1 594	1 769	1 944	2 147	2 555	2 927	3 336	3 747	4 144	4 524	4 946	5 344	5 738	6 161
14	1 490	1 644	1 826	2 008	2 220	2 647	3 035	3 463	3 893	4 308	4 705	5 147	5 563	5 975	6 418
15	1 535	1 694	1 883	2 072	2 293	2 739	3 143	3 590	4 039	4 472	4 886	5 348	5 782	6 212	6 675
16	1 580	1 744	1 940	2 136	2 366	2 831	3 251	3 717	4 185	4 636	5 067	5 549	6 001	6 449	6 932
17	1 625	1 794	1 997	2 200	2 439	2 923	3 359	3 844	4 331	4 800	5 248	5 750	6 220	6 686	7 189
18	1 670	1 844	2 054	2 264	2 512	3 015	3 467	3 971	4 477	4 964	5 429	5 951	6 439	6 923	7 446
19	1 715	1 894	2 111	2 328	2 585	3 107	3 575	4 098	4 623	5 128	5 610	6 152	6 658	7 160	7 703
20	1 760	1 944	2 168	2 392	2 658	3 199	3 683	4 225	4 769	5 292	5 791	6 353	6 877	7 397	7 960
21	1 805	1 994	2 225	2 456	2 731	3 291	3 791	4 352	4 915	5 456	5 972	6 554	7 096	7 634	8 217
22	1 850	2 044	2 282	2 520	2 804	3 383	3 899	4 479	5 061	5 620	6 153	6 755	7 315	7 871	8 474
23	1 895	2 094	2 339	2 584	2 877	3 475	4 007	4 606	5 207	5 784	6 334	6 956	7 534	8 108	8 731
24	1 940	2 144	2 396	2 648	2 950	3 567	4 115	4 733	5 353	5 948	6 515	7 157	7 753	8 345	8 988
25	1 985	2 194	2 453	2 712	3 023	3 659	4 223	4 860	5 499	6 112	6 696	7 358	7 972	8 582	9 245
26	2 030	2 244	2 510	2 776	3 096	3 751	4 331	4 987	5 645	6 276	6 877	7 559	8 191	8 819	9 502
27	2 075	2 294	2 567	2 840	3 169	3 843	4 439	5 114	5 791	6 440	7 058	7 760	8 410	9 056	9 759
28	2 120	2 344	2 624	2 904	3 242	3 935	4 547	5 241	5 937	6 604	7 239	7 961	8 629	9 293	10 016
29	2 165	2 394	2 681	2 968	3 315	4 027	4 655	5 368	6 083	6 768	7 420	8 162	8 848	9 530	10 273
30	2 210	2 444	2 738	3 032	3 388	4 119	4 763	5 495	6 229	6 932	7 601	8 363	9 067	9 767	10 530
31	2 255	2 494	2 795	3 096	3 461	4 211	4 871	5 622	6 375	7 096	7 782	8 564	9 286	10 004	10 787
32	2 300	2 544	2 852	3 160	3 534	4 303	4 979	5 749	6 521	7 260	7 963	8 765	9 505	10 241	11 044
33	2 345	2 594	2 909	3 224	3 607	4 395	5 087	5 876	6 667	7 424	8 144	8 966	9 724	10 478	11 301
34	2 390	2 644	2 966	3 288	3 680	4 487	5 195	6 003	6 813	7 588	8 325	9 167	9 943	10 715	11 558
35	2 435	2 694	3 023	3 352	3 753	4 579	5 303	6 130	6 959	7 752	8 506	9 368	10 162	10 952	11 815
36	2 480	2 744	3 080	3 416	3 826	4 671	5 411	6 257	7 105	7 916	8 687	9 569	10 381	11 189	12 072
37	2 525	2 794	3 137	3 480	3 899	4 763	5 519	6 384	7 251	8 080	8 868	9 770	10 600	11 426	12 329
38	2 570	2 844	3 194	3 544	3 972	4 855	5 627	6 511	7 397	8 244	9 049	9 971	10 819	11 663	12 586
39	2 615	2 894	3 251	3 608	4 045	4 947	5 735	6 638	7 543	8 408	9 230	10 172	11 038	11 900	12 843
40	2 660	2 944	3 308	3 672	4 118	5 039	5 843	6 765	7 689	8 572	9 411	10 373	11 257	12 137	13 100
41	2 705	2 994	3 365	3 736	4 191	5 131	5 951	6 892	7 835	8 736	9 592	10 574	11 476	12 374	13 357
42	2 750	3 044	3 422	3 800	4 264	5 223	6 059	7 019	7 981	8 900	9 773	10 775	11 695	12 611	13 614
43	2 795	3 094	3 479	3 864	4 337	5 315	6 167	7 146	8 127	9 064	9 954	10 976	11 914	12 848	13 871
44	2 840	3 144	3 536	3 928	4 410	5 407	6 275	7 273	8 273	9 228	10 135	11 177	12 133	13 085	14 128
45	2 885	3 194	3 593	3 992	4 483	5 499	6 383	7 400	8 419	9 392	10 316	11 378	12 352	13 322	14 385
46	2 930	3 244	3 650	4 056	4 556	5 591	6 491	7 527	8 565	9 556	10 497	11 579	12 571	13 559	14 642
47	2 975	3 294	3 707	4 120	4 629	5 683	6 599	7 654	8 711	9 720	10 678	11 780	12 790	13 796	14 899
48	3 020	3 344	3 764	4 184	4 702	5 775	6 707	7 781	8 857	9 884	10 859	11 981	13 009	14 033	15 156
49	3 065	3 394	3 821	4 248	4 775	5 867	6 815	7 908	9 003	10 048	11 040	12 182	13 228	14 270	15 413
50	3 110	3 444	3 878	4 312	4 848	5 959	6 923	8 035	9 149	10 212	11 221	12 383	13 447	14 507	15 670
51	3 155	3 494	3 935	4 376	4 921	6 051	7 031	8 162	9 295	10 376	11 402	12 584	13 666	14 744	15 927
52	3 200	3 544	3 992	4 440	4 994	6 143	7 139	8 289	9 441	10 540	11 583	12 785	13 885	14 981	16 184
53	3 245	3 594	4 049	4 504	5 067	6 235	7 247	8 416	9 587	10 704	11 764	12 986	14 104	15 218	16 441
54	3 290	3 644	4 106	4 568	5 140	6 327	7 355	8 543	9 733	10 868	11 945	13 187	14 323	15 455	16 698
55	3 335	3 694	4 163	4 632	5 213	6 419	7 463	8 670	9 879	11 032	12 126	13 388	14 542	15 692	16 955
56	3 380	3 744	4 220	4 696	5 286	6 511	7 571	8 797	10 025	11 196	12 307	13 589	14 761	15 929	17 212
57	3 425	3 794	4 277	4 760	5 359	6 603	7 679	8 924	10 171	11 360	12 488	13 790	14 980	16 166	17 469
58	3 470	3 844	4 334	4 824	5 432	6 695	7 787	9 051	10 317	11 524	12 669	13 991	15 199	16 403	17 726
59	3 515	3 894	4 391	4 888	5 505	6 787	7 895	9 178	10 463	11 688	12 850	14 192	15 418	16 640	17 983
60	3 560	3 944	4 448	4 952	5 578	6 879	8 003	9 305	10 609	11 852	13 031	14 393	15 637	16 877	18 240
61	3 605	3 994	4 505	5 016	5 651	6 971	8 111	9 432	10 755	12 016	13 212	14 594	15 856	17 114	18 497
62	3 650	4 044	4 562	5 080	5 724	7 063	8 219	9 559	10 901	12 180	13 393	14 795	16 075	17 351	18 754
63	3 695	4 094	4												

FINNPILOT

Pilotage fees for the Saimaa Canal and Saimaa waterways (0% VAT)

Tonnage of piloted vessel				Tonnage of piloted vessel			
< 200				< 200			
201-1000				201-1000			
> 1001				> 1001			
Distance (nm)				Distance (nm)			
Basic fee	223,60	245,00	267,00	30	586,30	648,00	725,80
1	235,30	258,00	281,80	31	598,00	661,00	740,60
2	247,00	271,00	296,60	32	609,70	674,00	755,40
3	258,70	284,00	311,40	33	621,40	687,00	770,20
4	270,40	297,00	326,20	34	633,10	700,00	785,00
5	282,10	310,00	341,00	35	644,80	713,00	799,80
6	293,80	323,00	355,80	36	656,50	726,00	814,60
7	305,50	336,00	370,60	37	668,20	739,00	829,40
8	317,20	349,00	385,40	38	679,90	752,00	844,20
9	328,90	362,00	400,20	39	691,60	765,00	859,00
10	340,60	375,00	415,00	40	703,30	778,00	873,80
11	352,30	388,00	429,80	41	715,00	791,00	888,60
12	364,00	401,00	444,60	42	726,70	804,00	903,40
13	375,70	414,00	459,40	43	738,40	817,00	918,20
14	387,40	427,00	474,20	44	750,10	830,00	933,00
15	399,10	440,00	489,00	45	761,80	843,00	947,80
16	410,80	453,00	503,80	46	773,50	856,00	962,60
17	422,50	466,00	518,60	47	785,20	869,00	977,40
18	434,20	479,00	533,40	48	796,90	882,00	992,20
19	445,90	492,00	548,20	49	808,60	895,00	1 007,00
20	457,60	505,00	563,00	50	820,30	908,00	1 021,80
21	469,30	518,00	577,80	51	832,00	921,00	1 036,60
22	481,00	531,00	592,60	52	843,70	934,00	1 051,40
23	492,70	544,00	607,40	53	855,40	947,00	1 066,20
24	504,40	557,00	622,20	54	867,10	960,00	1 081,00
25	516,10	570,00	637,00	55	878,80	973,00	1 095,80
26	527,80	583,00	651,80	56	890,50	986,00	1 110,60
27	539,50	596,00	666,60	57	902,20	999,00	1 125,40
28	551,20	609,00	681,40	58	913,90	1 012,00	1 140,20
29	562,90	622,00	696,20	59	925,60	1 025,00	1 155,00
30	574,60	635,00	711,00	60	937,30	1 038,00	1 169,80
Additional fee*				11,70	13,00	14,80	

*An additional fee will be charged for each beginning nautical mile over 60 nautical miles, as calculated in accordance with the tonnage of the vessel in question.

Standby fee

If the pilot is in position to begin piloting in accordance with the order, but the initiation of pilotage is delayed by more than one hour from the confirmed time, the vessel shall be charged a standby fee. The standby fee in Finnish territorial waters is EUR 500 at the start of each new hour beyond the initial hour. The standby fee in the Saimaa Canal and Saimaa waterways is EUR 250 at the start of each new hour.

It is possible for the pilot to wait aboard the vessel for the start of the pilotage assignment, for the next pilotage assignment or disembarkation from the vessel. The pilot's waiting time aboard the vessel is always agreed on in advance. The possibility for this must be inquired about from the Pilot Dispatch Centre. Finnpiilot decides whether pilots may wait aboard a vessel on a case-by-case basis. The standby fee for time spent waiting aboard the vessel, as agreed on in advance, is EUR 250 for each new hour.

Fee for changing pilotage order

If the binding pilotage request is not cancelled but changed after the set ordering time has expired, Finnpiilot is entitled to charge the ordering party a fee of EUR 500 along the coastal areas. In the Saimaa Canal and Saimaa waterways, the fee is EUR 250.

Cancellation fee

If the client or a representative of the client cancels pilotage after the set ordering time has expired, the vessel will be charged a cancellation fee. A cancellation fee of EUR 1,000 will be charged within Finnish territorial waters and EUR 500 in the Saimaa Canal and Saimaa waterways.

Increased basic fees

When the pilotage service is provided by two pilots, either according to section 22 of the Pilotage Act or by request, an increased fee of 75 per cent in addition to the basic rate shall be charged.

Pilotage fees for a vessel combination and stock flatboat/float

A pilotage fee shall be charged for the combined tonnage of a tugboat or pusher, and the ship, vessel, barge or similar being towed or pushed, or for an integrated tug barge combination. The pilotage fee for a stock flatboat/float is also determined by tonnage, but the tonnage is understood to be half of the number of cubic metres.

Baltic pilotage

Piloted vessels shall be charged pilotage basic fee and EUR 350 at the start of each new hour of deep sea Baltic pilotage. A fee of EUR 175 will be charged at the start of each new hour that the pilot is waiting on board the vessel when the pilotage assignment is aborted. Travel expenses related to deep-sea Baltic pilotage are charged at a fixed rate. A fee of EUR 600 will be charged for journeys that begin and end in Finland. The fee for journeys that begin or end outside of Finland is EUR 1,200. The fee for the transport of the pilot by company boat to or from the piloted vessel is determined in accordance with the current transport service prices.

A fee for cancellation of a deep sea Baltic pilotage will be charged from the client if the cancellation is made less than 48 hours before the confirmed starting time of the service. The cancellation fee is 20% of the expected fee for the Baltic Sea pilotage.

PRICES FOR EXAMINATION SERVICES AS OF 1 January 2026

Value-added tax is added to the prices for examination services in accordance with the valid provisions of the Value Added Tax Act.

PEC familiarisation voyage

The cost of a familiarisation voyage is the pilotage fee plus a basic examination fee of EUR 400 and EUR 200 at the start of each new hour. The fee for a PEC familiarisation voyage is a personal fee. If the familiarisation voyage does not include pilotage, the costs accrued from the transport of the pilot will be charged in accordance with valid transport service prices. The time taken for the orientation discussion, as part of regional PEC certification, will be included in the time required for the familiarisation process.

Fairway knowledge test

The basic examination fee for the fairway knowledge test is EUR 600 as well as EUR 300 at the start of each new hour. The time taken for the review of the pilotage plan is included as time required for the test.

Practical pilotage test

The basic examination fee for assessing a practical pilotage test is EUR 800 as well as EUR 400 at the start of each new hour. The fee for the test is a personal fee. If the test does not include pilotage, the costs accrued from the transport of the pilot will be charged in accordance with valid transport service prices.

Ship simulator test

The basic examination fee for the ship simulator test is EUR 800 as well as EUR 400 at the start of each new hour. The time required to prepare the simulator for the test shall be included as time required for taking the test.

Standby and cancellation fees

The standby fee charged for any time spent waiting idle in connection with an examination service is EUR 250 at the start of each new hour.

Upon the request of the client, it is also possible for the assessor to remain on the vessel until mooring at port or for disembarkation to another vessel. The assessor's waiting time aboard the vessel is always agreed on in advance.

A fee for cancellation of a commissioned examination service will be charged from the client if the cancellation is made less than 48 hours before the confirmed starting time of the service. The cancellation fee is equivalent to the basic service or examination fee.

Travel and transport costs

Travel costs related to the examination services are determined on the basis of the time used for actual travel. Travel costs are invoiced if the travel time for an assessment required for the examination process exceeds three hours. A fee of EUR 300 will be invoiced at the start of each day of travel.

If the examination service on the vessel is carried out at a time other than in connection with pilotage, the costs of transporting the assessing pilot will be charged in accordance with the valid transport service prices.

Background

The fee for the examination is determined by the costs incurred for the provision of the service and so as to allow for a reasonable return. The pilotage company's prices are determined by its Board of Directors. Section 54 of the Pilotage Act states the following regarding the pricing of the assessment of examinations:

The person assessing the examinations may charge a fee based on a fixed unit price for assessing the examinations specified in this Act. If the trends concerning the pricing for assessing the examination indicate that the fees charged for the examinations are not reasonable, the Finnish Transport and Communications Agency may determine a maximum price for them. A reasonable price is a price that is reasonable considering the cost incurred by an efficient operator for providing the service. The maximum price shall be cost-based so that it includes a reasonable return. The maximum price can be set for a maximum of one year at a time.

PRICES FOR TRANSPORT SERVICES AS OF 1 January 2026

Background

Finnpilot's special assignment limits the company's possibilities to provide transport services. The company can offer transport by boat in situations where the transportation need is related to the provision of pilotage services or the maintenance of the company's operations. In such transport situations, other personnel can be transported in addition to the company's own personnel. In unclear situations, the decision regarding the provision of the transport service is made by the Chief Operating Officer.

Insurance

Insuring employees and property is always primarily the employer's responsibility. However, Finnpiilot's liability insurance covers all persons and baggage being transported by its boats in accordance with the requirements of the Maritime Act.

Paid transport

A fee will also be charged for any transport service that is needed at a time when Finnpiilot does not otherwise have a need for any transport run for the purposes of its own operations. The company's boat transport guidelines specify for whom and in which situations such transport services can be provided. Paid transports are always agreed on separately and require a transport contract.

The price of the transport service is also applicable when the pilotage assignment requires the transport of the pilot elsewhere than to or from a piloting boarding position.

Price of the transport service

The price of the transport service is EUR 350 per hour (minimum charge of one hour). After that, there will be a charge for each new half-hour. The transport time shall include a half hour for the preparation of the necessary machinery.

Value-added tax is added to the prices for transport services in accordance with the valid provisions of the Value Added Tax Act.